



2024 Annual Report

Active in our Community for 67 Years

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2024 AGM Agenda

2023 AGM Minutes

2024 KPSC President's Report

2024 KPSC Treasurer's Reports

2024 Financial Statements

2024 Auditors Report

2024 Code Reports

Baseball – President and Treasurer

Cricket – President and Treasurer

Football – President and Treasurer

Netball – President and Treasurer

Softball – President and Treasurer

Office Bearers

Life Members







KPSC ANNUAL GENERAL MEETING - AGENDA

Tuesday 10th December 2024

Commencing at 7:30pm

Auluba Rd Clubhouse

- 1. Open Meeting**
- 2. Apologies**
- 3. Minutes of previous AGM conducted on 6th December 2023**
- 4. Business arising**
- 5. Acceptance of the 2024 KPSC Annual Report**
- 6. Adoption of the 2023/24 Financial Statements**
- 7. Election of Life Members, if any**
- 8. Election of Office Bearers**
 - a. President**
 - b. Secretary**
 - c. Treasurer**
- 9. Motions on Notice, if any**
- 10. Other Business in accordance with the Constitution**
- 11. General Business**
 - Changes for 2025*
 - Facilities*
- 12. Close Meeting**



KPSC ANNUAL GENERAL MEETING - MINUTES

Wednesday 6th December 2023 7:30pm

Auluba Rd Clubhouse

1. The President declared the open Meeting at 7:37pm
2. **Attendees**
Executive President Peter Tate, Vice President John Ferguson, Secretary Adam Callender,
Baseball: Gregory
Football: Tanya
Netball: Beth Stewart
Softball: Avegail
Life Member: John Kingberg
3. **Apologies:** Jeremy, Cathleen Skoda, Tim Bridge, Andrew Frost
4. Minutes of previous AGM conducted on 14th December 2022
Prior AGM Minutes accepted unopposed.
5. Business arising - none
Acceptance of the 2023 KPSC Annual Report motioned Beth seconded John
Adoption of the 2022/23 Financial Statements, Financial Report deficit of \$11k, total equity \$405k, we are in a comfortable position to service our members.
Accepted motioned Ivan seconded Gregory
6. Election of Life Members, if any
7. Election of Office Bearers
 - President Secretary re-elected unopposed
 - Treasurer re-elected unopposed
 - President re-elected unopposed
8. Motions on Notice, if any
9. Other Business in accordance with the Constitution
10. General Business
Clubhouse restricted key register
Facilities Jeremy – facilities – report provided – liaison with council, grants, fields, upgrades to clubhouse



Council planning to replace verandah roof and guttering, can KPSC fund a further \$6k for doors for changerooms and referee rooms. Referred to Exec.

Thank you to Jeremy for all his efforts as Facilities Lead and Council Liaison.

Phil – managing the clubhouse

Arlene – IT and Website

11. Codes

Baseball, growth has been very good, has become increasingly competitive, A Grade, Reps, greater involvement, committee renewal and growth to approx. 10 people.

Cricket off the field doing very well, sponsorship manager 4 sponsors. On the fields good success, won a preseason comp U13 undefeated, girls very good. Participation flat where the association down. Key issue is growth and renewal in the committee.

Football – in a great place, strong committee and lots of volunteers, new pathways opening up with 55s+ females World Cup generated a lot of excitement, Greatest challenge is space for training and playing. Constantly working with council to develop and better utilise fields.

Netball – very successful Winter incl A1 championship, success, traditional challenges with male participation and to still retain Netball as a place for females to play sport. Spring Comp huge, stable committee, achieved big goals. Club Junior, Emily Moore playing for the Firebirds was a first for the club.

Softball – more males playing, a number of significant championships, weather in winter was much better, return to travel with state, national and international championships. Largely a new committee, lots of members from other associations. People travelling from all over greater Sydney and tricky for those people to volunteer. Looking to gain sponsorship.

12. General Business:

Ivan: NBN connection – secretary to get council paperwork to get NBN connection.

Resolved to renew for 6 months for 4G connection.

Honours board updated every 2 years and will be done so in 2024

The President closed the meeting at 8:13pm

Kissing Point Sports Club 2024 President's Report

The Kissing Point community once again has much to celebrate in 2024 - developing international representatives; teams dominating local competitions; and outstanding individual performances and achievements by athletes, coaches and officials. We are all extremely proud of the collective efforts. Please read the reports from each of our affiliated clubs highlighting those records and feats. Congratulations to all our teams across the five codes, especially those that lifted trophies with Grand Final victories.



Our community continues to grow, and in time a fit-for-purpose clubhouse and recreation centre will hopefully suit the needs of that healthy and active community. Until that day we continue to make incremental improvements to existing facilities, including replacement of verandah roofing and gutters at the Auluba clubhouse; new gas heaters and BBQ; and planned upgrade to AV equipment and a digitised

honour board. KP Football Secretary **Tanya Seabrook** led the plant regeneration project adjacent to the cricket nets, with assistance from Ku-ring-gai Council, Turramurra HS Leo's Club and of course the KPFC players and parents.

I often say our volunteers are the highest calibre. This was recognised at the NSW Volunteer of the Year Awards. I acknowledge the tremendous work by all the code committee members and volunteers, and I especially thank the parent club Executive and Coordinators - **Adam Callender, Cathleen Skoda, John Ferguson, Phil Barnes, Jeremy Tucker** and **Arlene Mangoba**. Each of them devote unwavering enthusiasm, and I'm sure all our affiliated club members are grateful for your contributions.



Kissing Point Sports Club has warm and strong connections with governing authorities at local, state and federal level. Those connections were strengthened even further in 2024 with acceptance by their leaders as Co-Patrons of the Club. We are delighted that the **Mayor of Ku-ring-gai**, the **State Member for Wahroonga** and the **Federal Member for Bradfield** are formally linked to our Club, and we gratefully acknowledge **Christine Kay, Alister Henskens** and **Paul Fletcher** respectively for their support as we continue to leverage those relationships.



Brisbane 2032 is another year closer and athletes of all ages across a myriad of sports are thinking "what if". Kissing Point has developed many national representatives in the past, and I have no doubt we'll have even more to cheer about next decade. Good luck to all athletes and decision-makers (grant funding, facilities, pathway development) along that exciting journey.

Peter Tate | President 2024 | Kissing Point Sports Club



Kissing Point Sports Club Inc

Treasurer's Report

Y/E 30 September 2024

The current year's results by code are broken down as follows, noting each code's treasurer has prepared a separate report with comments for their individual code's performance:

Cash basis	KPSC	Baseball	Cricket	Football	Netball	Softball	2024 Total
	\$	\$	\$	\$	\$	\$	\$
Revenue	45,321	67,337	89,322	679,503	48,400	28,037	957,919
Expenses	22,507	63,145	76,260	597,305	40,831	18,284	818,332
Net surplus / (deficit)	22,814	4,192	13,062	82,197	7,569	9,753	139,586

The **KPSC** surplus of \$22,814 (2023: \$2,290 surplus) is broken down as follows:

- **Income** – includes \$22,380 levy income from members and interest \$22,744 (compared to \$12,553 in 2023)
- **Expenses** – include Admin \$3,078, Insurance \$7,250, gifts/honorarium \$4,450, rent \$3,907 and capital expenses: purchase of new BBQ, new glasses for bar and patio heaters \$2,635
- The current retained earnings balances as at 30 September 2024 are reported below:

Retained earnings by code

	Total	KPSC	Baseball	Cricket	Football	Netball	Softball
	\$	\$	\$	\$	\$	\$	\$
Retained earnings as at 30.9.2024	544,711	176,840	61,487	119,652	147,097	8,559	31,077

The financial statements for the year ended 30 September 2024 have been finalised with a clean audit opinion.

Cathleen Skoda | Treasurer 2024 | KPSC



KISSING POINT SPORTS CLUB INC
ABN 64 213 211 590

FINANCIAL STATEMENTS
30 SEPTEMBER 2024

KISSING POINT SPORT CLUB INC
ABN 64 213 211 590

DECLARATION BY MEMBERS OF THE COMMITTEE

In accordance with a resolution of the committee of Kissing Point Sports Club, the members of the committee declare that:

1. the attached financial statements comprising the statement of financial position as at 30 September 2024, the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information present a true and fair view of the financial position of Kissing Point Sports Club Inc as at 30 September 2024 and its financial performance for the year ended on that date in accordance with the accounting policies described in Note 1 to the financial statements and the requirements of the *Associations Incorporation Act 2009 (NSW)*; and
2. at the date of this statement, there are reasonable grounds to believe that Kissing Point Sports Club Inc will be able to pay its debts as and when they fall due.

This statement signed for and on behalf of the committee by:


.....
President


.....
Treasurer

Dated this 20th day of November 2024.

KISSING POINT SPORTS CLUB INC
ABN 64 213 211 590

STATEMENT OF FINANCIAL POSITION
AS AT 30 SEPTEMBER 2024

	Note	2024	2023
CURRENT ASSETS			
Cash and cash equivalents	2	532,823	391,623
Trade and other receivables	3	11,375	12,428
Inventories	4	513	1,678
TOTAL CURRENT ASSETS		<u>544,711</u>	<u>405,729</u>
TOTAL ASSETS		<u>544,711</u>	<u>405,729</u>
TOTAL LIABILITIES		<u>-</u>	<u>-</u>
NET ASSETS		<u>\$ 544,711</u>	<u>\$ 405,729</u>
EQUITY			
Accumulated surplus		<u>544,711</u>	<u>405,729</u>
TOTAL EQUITY		<u>\$ 544,711</u>	<u>\$ 405,729</u>

The accompanying notes form part of these financial statements.

KISSING POINT SPORTS CLUB INC
ABN 64 213 211 590

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE YEAR ENDED 30 SEPTEMBER 2024

	2024	2023
INCOME		
Registrations	645,402	563,798
Uniforms & Merchandise	49,401	39,412
Sponsorship & grants	108,727	46,304
Fundraising Activities	18,877	6,693
Bar & Canteen income	68,941	91,992
Donations	277	400
	<u>891,625</u>	<u>748,599</u>
OTHER INCOME		
Interest	22,744	12,554
Sundry Income	21,169	10,191
	<u>43,914</u>	<u>22,745</u>
TOTAL INCOME	<u>935,539</u>	<u>771,344</u>
Less:		
EXPENDITURE		
Advertising & marketing	1,336	2,004
Association registration fees	295,298	263,599
Bank fees	4,116	3,970
Canteen & bar costs	35,804	46,706
Capital purchases	61,414	9,692
Cleaning	2,585	2,924
Coaching & umpire costs	142,526	143,295
Courses/seminars	2,904	-
Equipment purchases	62,062	34,369
Family Rebates	3,241	2,387
Function costs	8,918	15,670
Fundraising costs	1,580	509
General expenses and admin fees	22,485	32,791
Ground Hire	68,752	122,312
Insurance	7,342	6,858
Other playing expenses	986	101
Pennants & Trophies	17,908	16,642
Rent	3,907	6,379
Registration fees refunded	-	-
Repairs & maintenance	7,259	1,202
Telephone, internet, subscriptions & IT	6,067	2,270
Training costs	4,500	500
Uniforms and merchandise	34,961	65,155
Website costs	-	3,802
	<u>795,952</u>	<u>783,137</u>
SURPLUS/(DEFICIT) FOR THE YEAR	<u>\$ 139,586</u>	<u>\$ (11,793)</u>
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	<u>\$ 139,586</u>	<u>\$ (11,793)</u>

The accompanying notes form part of these financial statements.

KISSING POINT SPORTS CLUB INC
ABN 64 213 211 590

STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 30 SEPTEMBER 2024

	2024	2023
EQUITY		
Members' Funds		
Balance at 1 October	405,729	417,522
<u>Add: Surplus/(Deficit) for the Year</u>	<u>139,586</u>	<u>(11,793)</u>
	545,315	405,729
Less: inventory adjustment for prior year	<u>(604)</u>	<u>-</u>
Balance at 30 September	<u>544,711</u>	<u>405,729</u>
TOTAL EQUITY	<u>\$ 544,711</u>	<u>\$405,729</u>

The accompanying notes form part of these Financial Statements.

KISSING POINT SPORTS CLUB INC
ABN 64 213 211 590

STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 30 SEPTEMBER 2024

	Note	2024	2023
CASH FLOWS FROM OPERATING ACTIVITIES			
Receipts from registrations		645,402	563,798
Receipts from donations		277	400
Receipts from fundraising activities		18,877	6,693
Interest Received		22,744	12,554
Other receipts		248,239	187,899
Cash paid to suppliers		<u>(793,734)</u>	<u>(780,321)</u>
Net cash (used in) / generated from operating activities	5(b)	<u>141,804</u>	<u>(8,977)</u>
CASH FLOWS FROM INVESTING ACTIVITIES			
Net cash used in investing activities		<u>-</u>	<u>-</u>
Net Increase / (Decrease) in Cash Held		141,804	(8,977)
Cash at Beginning of Financial Year		<u>391,623</u>	<u>400,600</u>
CASH AT THE END OF THE FINANCIAL YEAR	5(a)	<u><u>\$533,427</u></u>	<u><u>\$ 391,623</u></u>

The accompanying notes form part of these Financial Statements.

KISSING POINT SPORTS CLUB INC
ABN 64 213 211 590

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2024

Note 1 – Summary of Significant Accounting Policies

Financial Reporting Framework

The financial statements are special purpose financial statements prepared in order to satisfy the financial reporting requirements of the *Associations Incorporation Act 2009 (NSW)*. The committee has determined that the association is not a reporting entity as the users of the financial statements are able to obtain additional information to meet their needs.

Statement of Compliance

The financial report has been prepared in accordance with the *Associations Incorporation Act 2009 (NSW)* and the basis of accounting specified by all Australian Accounting Standards and Interpretations.

Basis of Preparation

The financial statements have been prepared on an accruals basis and are based on historic costs. They do not take into account changing money values, or except where specifically stated, current valuations of non-current assets.

The following significant accounting policies, which are consistent with the previous period unless otherwise stated, have been adopted in the preparation of these financial statements.

a) Income Tax

No provision for income tax has been raised, as the association is exempt from income tax.

b) Inventories

Bar stock is expensed when incurred. The committee estimates the net values of inventories at cost.

c) Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, and other short-term highly liquid investments.

d) Other Debtors

Receivables expected to be collected within 12 months of the end of the reporting period are classified as current assets.

e) Revenue and Other Income

Revenue is measured at the fair value of the consideration received or receivable after taking into account any trade discounts and volume rebates allowed. For this purpose, deferred consideration is not discounted to present value when recognising revenue.

KISSING POINT SPORTS CLUB INC
ABN 64 213 211 590

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2024

Note 1 – Summary of Significant Accounting Policies (cont'd)

Interest Income

Interest income is recognised using the effective interest method.

All revenue is stated net of the amount of goods and services tax.

f) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred is not recoverable from the Australian Tax Office (ATO). Receivables and payables are stated inclusive of the amount of GST receivable or payable. The amount of GST recoverable from, or payable to, the ATO is included with other receivables in the Statement of Financial Position.

g) Comparative Figures

Where required by Accounting Standards, comparative figures have been adjusted to conform with changes in presentation for the current financial year.

h) Related Party Transactions

Transactions with Related Entities

The Association had not transactions with related parties during the financial year. Where required by Accounting Standards, comparative figures have been adjusted to conform with changes in presentation for the current financial year.

Transactions with Key Management Personnel

All key management personnel (other than the Treasurer) and volunteers are not compensated for holding office positions.

KISSING POINT SPORTS CLUB INC
ABN 64 213 211 590

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2024

	2024	2023
Note 2 - Cash and Cash Equivalents		
Operating Account	178	438
At Call - Interest Bearing Account	172,129	89,320
Rolling 90 day Savings Account	288,197	275,350
Baseball Account	23,407	8,994
Cricket Account	32,314	8,376
Football Account	1,419	1,792
Netball Account	3,420	1,813
Softball Account	8,493	3,158
Debit card - KPSC	707	443
Debit card - Cricket	14	380
Debit card - Softball	263	-
Debit card - Football	1,394	858
Petty Cash	887	701
	<u>\$ 532,823</u>	<u>\$ 391,623</u>
Note 3 - Trade and Other Receivables		
GST Refundable	<u>\$ 11,375</u>	<u>\$ 12,428</u>
Note 4 - Inventories		
Stock on Hand - Bar	<u>\$ 513</u>	<u>\$ 1,678</u>
Note 5 - Cash Flow Information		
(a) Reconciliation of Cash		
Cash at the end of the financial year as shown in the Statement of Cash Flows is reconciled to the related items in the Statement of Financial Position as follows:		
Cash at bank	532,823	391,623
	<u>\$ 532,823</u>	<u>\$ 391,623</u>
(b) Reconciliation of Cash Flow from Operations with Profit after Income Tax		
Profit / (Loss) after income tax	139,586	(11,793)
Non-cash flows in profit from ordinary activities		
Depreciation	-	-
Changes in assets and liabilities		
Decrease / (Increase) in receivables	1,053	3,455
Increase / (Decrease) in inventories	<u>1,165</u>	<u>(639)</u>
Cash flows (used in) / provided by operating activities	<u>\$ 141,804</u>	<u>\$ (8,977)</u>

KISSING POINT SPORTS CLUB INC
ABN 64 213 211 590

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 SEPTEMBER 2024

	2024	2023
No changes in Accounting Policies during the year		

Note 7 - Association Details

Kissing Point Sports Club Inc registered office and principal place of business is Auluba Oval,
Auluba Road, South Turrumurra NSW 2074

Note 8 - Subsequent Events After Balance Sheet Date

No circumstance has occurred subsequent to year end that has significantly affected, or may significantly affect, the operations of the Association, the results of those operations or the state of affairs of the Association in future years.

Balance Sheet

Kissing Point Sports Club

As at 30 September 2024

Cash Basis

30 SEPT 2024

Assets

Bank

Operating Account BBL7784	178.37
At Call - Interest bearing account	172,128.94
Rolling 90 day savings account	288,196.33
Baseball account	23,407.35
Cricket account	32,314.29
Football account	1,418.90
Netball account	3,420.21
Softball account	8,493.03
KPSC Debit card	706.63
Prepaid MC Cricket	13.96
Prepaid MC Softball	262.98
Prepaid MC Football	1,393.89
Total Bank	531,934.88

Current Assets

Float - Softball	306.75
Float - Baseball	580.80
Inventory - Bar	513.03
Total Current Assets	1,400.58

Total Assets

533,335.46

Liabilities

Current Liabilities

GST	(11,375.86)
Total Current Liabilities	(11,375.86)

Total Liabilities

(11,375.86)

Net Assets

544,711.32

Equity

Current Year Earnings	139,586.42
Current Year Earnings (allocated)	(139,586.42)
RE - Baseball	61,487.22
RE - Cricket	119,651.38
RE - Football	147,095.34
RE - KPSC	176,841.37
RE - Netball	8,558.73
RE - Softball	31,077.28
Total Equity	544,711.32

Profit and Loss

Kissing Point Sports Club

For the year ended 30 September 2024

Cash Basis

	BASEBALL	CRICKET	FOOTBALL	KPSC	NETBALL	SOFTBALL	TOTAL
Trading Income							
Bar sales	751.87	6,922.02	21,825.09	196.37	2,251.59	552.73	32,499.67
Canteen/BBQ Proceeds	8,145.11	4,360.46	18,975.46	-	1,004.88	3,955.33	36,441.24
Coaching clinics	-	-	-	-	1,234.93	-	1,234.93
Credit card fees	-	-	2,256.12	-	-	-	2,256.12
Donations received	-	277.00	-	-	-	-	277.00
Fundraising activities	-	3,105.00	7,767.17	-	4,685.81	3,319.03	18,877.01
Interest Income	-	-	-	22,744.40	-	-	22,744.40
Merchandise & uniforms	4,137.80	913.65	35,389.69	-	898.79	8,061.16	49,401.09
Other Income	7,172.26	2,999.27	2,895.45	-	-	68.18	13,135.16
Rebates	-	-	-	-	527.00	-	527.00
Registrations	43,053.30	56,790.19	503,621.08	-	29,856.93	12,080.16	645,401.66
Sponsorship and grants	4,000.00	13,954.55	86,772.73	-	4,000.00	-	108,727.28
Umpire Income	76.36	-	-	-	3,939.82	-	4,016.18
Total Trading Income	67,336.70	89,322.14	679,502.79	22,940.77	48,399.75	28,036.59	935,538.74
Gross Profit	67,336.70	89,322.14	679,502.79	22,940.77	48,399.75	28,036.59	935,538.74
Operating Expenses							
Advertising & Marketing	-	1,134.88	103.26	-	-	98.13	1,336.27
Allocated Club Expenses	1,820.00	3,430.00	12,620.00	(22,380.00)	2,840.00	1,670.00	-
Association registration fees	11,786.37	19,772.73	258,338.18	-	1,112.73	1,136.36	292,146.37
Audit Fees	-	-	-	1,650.00	-	-	1,650.00
Bank Charges	1.00	-	82.03	67.52	1.17	-	151.72
Bank Charges - Merchant Fees or Paypal fees	396.62	239.47	3,263.24	0.30	53.73	10.45	3,963.81
Bar purchases	903.82	3,160.92	10,641.44	403.37	1,078.63	226.38	16,414.56
Canteen Miscellaneous	30.55	19.86	603.29	20.00	-	34.50	708.20
Canteen/BBQ Purchases	4,121.72	3,080.96	9,831.43	-	718.26	928.88	18,681.25
Capital purchases	9,002.73	-	50,000.00	2,411.73	-	-	61,414.46
Cleaning	50.00	806.65	1,436.64	171.88	60.00	60.00	2,585.17
Coaching	-	-	121,921.80	-	1,196.87	-	123,118.67
Courses/seminars	-	-	2,858.14	-	-	45.46	2,903.60
Equipment	6,917.54	14,163.13	37,227.88	-	2,356.78	1,396.94	62,062.27
Family rebates	-	-	3,240.73	-	-	-	3,240.73
Fines	270.00	-	-	-	18.18	-	288.18

	BASEBALL	CRICKET	FOOTBALL	KPSC	NETBALL	SOFTBALL	TOTAL
Function Costs	369.59	2,944.27	-	88.59	3,273.23	2,242.39	8,918.07
Fundraising expenses	-	-	1,250.00	-	-	330.26	1,580.26
General Expenses	243.01	2,701.98	3,605.27	728.37	-	53.16	7,331.79
Gifts/honorarium	-	4,335.00	315.42	4,447.67	2,734.07	1,382.54	13,214.70
Ground Hire	10,952.47	7,936.13	43,144.93	-	5,159.96	1,558.34	68,751.83
Insurance	-	-	91.73	7,250.58	-	-	7,342.31
Internet and Xero fees	-	72.73	71.45	823.89	-	-	968.07
Merchandise	5,600.01	2,606.69	17,254.70	-	2,662.00	4,708.55	32,831.95
Merchandise (Club)	-	-	909.09	-	700.00	520.00	2,129.09
Other playing expenses	-	-	986.40	-	-	-	986.40
Other registration fees	-	-	2,651.82	-	-	500.00	3,151.82
Pennants & Trophies	3,776.21	2,934.95	8,835.69	-	2,044.43	317.19	17,908.47
Rent	-	-	-	3,907.20	-	-	3,907.20
Repairs and Maintenance	4,033.32	200.00	3,025.45	-	-	-	7,258.77
Subscriptions	-	353.81	2,232.37	536.00	1,267.94	709.30	5,099.42
Training costs	-	4,500.00	-	-	-	-	4,500.00
Umpires/referees	2,870.00	1,865.91	763.00	-	13,553.00	355.00	19,406.91
Total Operating Expenses	63,144.96	76,260.07	597,305.38	127.10	40,830.98	18,283.83	795,952.32
Net Profit	4,191.74	13,062.07	82,197.41	22,813.67	7,568.77	9,752.76	139,586.42

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF KISSING POINT SPORTS CLUB INC ABN 64 213 211 590

Report on the Audit of the Financial Report

I have audited the accompanying financial report, being a special purpose financial report, of Kissing Point Sports Club Inc (the Association), which comprises the statement of financial position as at 30 September 2024, the statement of profit and loss and other comprehensive income, statement of changes in equity, statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the responsible entities' declaration.

In my opinion the financial report of the Kissing Point Sports Club Inc as at 30 September 2024 presents fairly in all material aspects the financial position of the Kissing Point Sports Club Inc and its financial performance for the year then ended in accordance with the basis of accounting described in Note 1 to the financial report and satisfies the requirements of the Associations Incorporation Act 2009 (NSW) and the Association's constitution including:

- a) giving a fair and true view of the registered entity's financial position as at 30 September 2022 and of its financial performance for the year ended; and
- b) complying with Australian Accounting Standards to the extent described in Note 1

Basis for Opinion

I conducted my audit in accordance with Australian Auditing Standards. My responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of my report. I am independent of the registered entity in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (the Code) that are relevant to my audit of the financial report in Australia. I have also fulfilled my other ethical responsibilities in accordance with the Code. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

Emphasis of Matter - Basis of Accounting

I draw attention to Note 1 to the financial report, which describes the basis of accounting. The financial report has been prepared for the purpose of fulfilling the Association's financial reporting responsibilities under the Associations Incorporation Act 2009 (NSW) and the association's constitution. As a result, the financial report may not be suitable for another purpose. My opinion is not modified in respect of this matter.

Responsibility of the Board of Directors for the Financial Report

The Members of the Executive Committee of the Association is responsible for the preparation of the financial report that gives a true and fair view and have determined that the basis of preparation described in Note 1 to the financial report is appropriate to meet the requirements of the Associations Incorporation Act 2009 (NSW) and the needs of the members. The Committee's responsibility also includes such internal control as the Committee determine is necessary to enable the preparation of a financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the Committee is responsible for assessing the Association's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless the Committee either intend to liquidate the association or to cease operations, or have no realistic alternative but to do so.

The Members of the Executive Committee are responsible for overseeing the association's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Report

My objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

As part of an audit in accordance with Australian Auditing Standards, I exercise professional judgement and maintain professional scepticism throughout the audit. I also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the registered entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Committee.
- Conclude on the appropriateness of the Committee's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Association's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the Association to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

I communicate with the Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during my audit.

Name of Auditor:



PETER POWER CA
Chartered Accountant
Member Number: 15380

Address:

Suite 3, 11 Waratah Street, Mona Vale NSW 2103

Dated this day of 20 November 2024

Peter M Power
Auditor Number 730

PO Box 65
Mona Vale NSW 1660
Tel: 0457 606 146
Email: powerp1045@gmail.com

ABN 25 898 261 183

Auditor's Independence Declaration

Kissing Point Sports Club ABN 64 213 211 590
For the year ended 30 September 2024

To the Members of the Committee of Kissing Point Sports Club ABN 64 213 211 590

In accordance with the requirements of section 60-40 of the *Australian Charities and Not-for-Profits Commission Act 2012 (cth)*, as auditor for the audit of Kissing Point Sports Club ABN 64 213 211 590 for the year ended 30 September 2024, I declare that, to the best of my knowledge and belief, there have been:

(i) No contraventions of the auditor independence requirements as set out in section 60-40 of the *Australian Charities and Not-for-profits Commission Act 2012* in relation to the audit; and

(ii) No contraventions of any applicable code of professional conduct in relation to the audit.



Peter M Power FCA

Registered Company Auditor No. 730

Suite 3, 11 Waratah Street, Mona Vale NSW 2103

Dated: 20 November 2024





KPBC

KISSING POINT BASEBALL CLUB

ANGELS



Kissing Point Baseball Club 2024 President's Report



2024 has seen the Baseball club continue to operate as a very successful community club that caters for all levels of baseball, from elite players through to first timers. 2024 has been another successful year, with the club overall holding steady with registrations, with continued growth among junior representative players, a successful committee and increased off-field presence.

Earlier in the year in the 2023-24 summer seasons, KPBC fielded nine senior teams in the local Pacific Coast Baseball League (PCBL), the same as the previous year as well as a steady nine teams in the junior Ryde Hawks Baseball League (RHBL). The club aims to be able to provide players of all levels with somewhere to play baseball and has always been a place where good, fun, social baseball can be played. This summer, 2024-25, we are slightly reduced with 7 PCBL teams (but with more players per team) and 8 junior teams participating in RHBL. However, these numbers are also more comfortable for the club to manage given the limited diamonds we have for our teams to play on. This amount of teams is almost ideal given the resources available.

Junior Club

Our nine junior teams had a very successful year overall with teams competing in all age groups across different divisions. A lot of effort has gone into securing numbers at TBall age and our two teams had some great success with T Ball blue finishing in second place.

The club did have some substantial success in older age groups. The Junior League Division 1 team (14 and under), had a very successful year, finishing the regular season in second place and winning their semi final to secure their place in the grand final. It has been a very long time since an Angels junior team made a division 1 grand final and it generated a lot of excitement around the club.

Division 1 is almost exclusively for representative level players with the RHBL competition one of the highest standard competitions in the country, if not the highest. Angels faced Greenway in the grand final, a team they had not beaten in the last 5 years. In what was an incredibly exciting and high standard game, Angels came away with a resounding victory, winning 4-2.

The next day, our Junior League division 3 team also played out of their skins, in a game that had amazing similarities to the night before. Angels once again beat the minor premiers (this time North Ryde) and once again the score was 4-2. Angels dominated Junior League!

In recent years, we have seen junior players succeed at representative level and be able to stay with the club to play Division 1 baseball, where in the past these players may have had to move clubs. For the current 2024/25 RHBL season we have two Division 1 teams competing on a Friday night and against other talented juniors in one of the strongest junior baseball districts in the country. In addition, every year as a lead into the representative season, RHBL invites interested junior players to trial for the Ryde Hawks Player Development Program (PDP) which provides players an opportunity to develop prior to the Allstar (representative) season. To make these training squads, all players must trial or qualify through previous Allstar representation. Kissing Point Angels was thrilled to see a huge number of players participate from our club teams this year. In all, 13 players were successful for the 2024 representative (All-Star) season playing weekly with RHBL including the Sydney Cup and participated in tournaments ahead of the formal representative season. Four of these players finished in the medals in the NSW championships. Kian Petersen, Ben Corner-Rutgers, Miles Powell and Harrison Backhouse then went on to compete at the Australian Little League Championships, with the winner to qualify for the Little League World Series in Williamsport in USA and feature on ESPN worldwide. Our Angels fell agonisingly short, coming away with the bronze medal after losing to the eventual winners in the semi final.

To ensure the growth of the club at the junior level the club has made a concerted effort to focus on T-Ball aged children to come and try the game which has proved successful in recent years. We aim to have a high retention with these ages and keep focusing on this age group for new families in future years. The only limitation will be ground availability with Saturday mornings almost always at capacity given the size of our ground and thankfully two of our teams play Friday night which does free up some capacity but also causes us to play home games at other grounds with increased costs for ground hire (especially with lights).

Senior Club

The regular season was very successful for our senior club that fielded teams across A, D, E, F and G grade as well as a Monday night Masters team. We had two teams make Grand Finals with unfortunately both teams going down. Our D Grade McGlovin and F Grade Los Angeles teams had a great season but couldn't quite get the victory on the last day.

Our teams in the PCBL winter competition were steady with 5 teams competing in various grades. The E1 Putzes unfortunately lost their GF, but our F1- Whole Lotta Glove team had a great season and won their GF as did the D2 McGlovin team.

The Club's AGM & presentation night was held and was one of our most successful with huge numbers attending both the junior and senior presentations, significant fundraising conducted with raffles and other activities and the AGM held in between the junior and senior events. This AGM saw some change with a few new additions to the committee coming from the junior club. While there are still a few minor roles vacant the committee are committed to further development of the club and ensuring it is a club that members of the community want to be a part of and are proud to be a member of.

The batting cage that was completed in recent years continues to be a huge asset to the club with frequent use by both junior and senior teams as well as occasional use by representative teams. In recent times we have also made it available to members of the Softball club and hope they are able to use it on an ongoing basis when not in use by the baseball club. The club also has a renewed focus on fundraising and hope to make improvements to the ground, especially fencing, as well as purchase new equipment such as mowers and baseball specific equipment. The approach to the canteen has changed seeing a significant increase in sales, especially with the purchase of our own electronic POS system. One area where we need to improve is grant applications. As a committee we need to be clear of what projects we want to apply for grants and be prepared ahead of time. We appreciate the guidance provided by other members of the Sports Club in recent times and hope to be more proactive here and learn from your experience and knowledge. We have taken a new approach to sponsorships with a committee member joining this year and we now have a far better sponsorship pack and have attracted a few new key sponsors to the club. We also have a far more regular and planned presence on Social Media with active Facebook and Instagram profiles.

We would like to thank our wonderful sponsors of the past year: Bendigo Bank, Ray White Upper North Shore, Ku-Ring-Gai Kindergarten, Pharmacy Sleep Services – a Philips Company and Turramurra Gourmet Meats.

Daniel Draper | President 2024 | Kissing Point Baseball Club



Kissing Point Baseball Club 2024 Treasurers Report



- ☐ 2024 has seen the return to normal registrations than previous years and steady income compared to 2023
- ☐ Uniforms sales and Canteen operating better although with a decrease of 28%
- ☐ New sponsors have joined the club with an increase of 110%
- ☐ Implementation of POS has launched Canteen sales, paving the path to go to cashless soon.
- ☐ Expenses have been kept steady also with opportunity to invest in equipment and conditioning to the Filed
- ☐ Registration numbers steady season to season around 200 players for summer season

	2022	2023	2024	Variance	
				\$	%
<u>Revenue</u>					
Registrations	72,791	42,910	43,053	144	0%
Sponsorship/Donations	2,818	909	4,000	3,091	110%
Canteen & uniforms	6,623	21,293	19,455	(1,838)	-28%
Other	4,862	1,154	827	(327)	-7%
Total Revenue	<u>87,094</u>	<u>66,266</u>	<u>67,336</u>	1,069	1%
<u>Expenses</u>					
Registrations / Umpire fees	18,691	17,540	14,926	(2,614)	-14%
Canteen club expenses	526	2,150	3,453	1,303	248%
Capital Purchases			9,003	9,003	
Ground Hire	2,702	12,949	10,952	(1,997)	-74%
Training/Coaching	83	455		(455)	-548%
Uniforms/Merchandise/Equipment	9,835	21,014	16,293	(4,721)	-48%
Other expenses	14,305	9,487	4,366	(5,121)	-36%
Canteen expenses	509	6,446	4,151	(2,295)	-451%
Total expenses	<u>46,651</u>	<u>70,040</u>	<u>63,144</u>	(6,896)	-15%
<u>Net Surplus</u>	<u>40,443</u>	<u>(3,774)</u>	<u>4,192</u>	7,965	20%





Kissing Point Cricket Club 2024 President's Report

Kissing Point Cricket Club had yet another strong season both on and off the field. We had 15 Junior teams and 7 Senior teams representing the club. We also had another successful Cricket Blast season, recognised as one of the best programs on the North Shore.

While a number of junior and senior teams made it through to their respective finals, our U15s managed to win their grand finals. Other notable performance includes our Stage 2 Girls team who won their Cup Division finals to go back-to-back, second year running.

Our very own Nathaniel Quan was selected to represent NSW in the Cricket Australia's National Cricket Inclusion Championship in Brisbane. Nathaniel has also been recognised by KPCC through his inclusion on the High Achiever's Wall at the Auluba Clubhouse.

We also had some members recognised for their efforts off the field. Ivan Ang, KPCC Treasurer was selected to be a flag bearer at the Sydney Test Match. Naveen Sivanathan, KPCC Junior Vice President, was awarded Cricket NSW's Young Leader of the Year Award. James Makin was recognised as the Coach of the Year by the Coaches Association.

KPCC would like to thank our Committee, Coaches, Managers and Volunteers for all their hard work and countless hours contributed to the club.

Ivan Ang on behalf of Gavin Wellington

KPCC President



Kissing Point Cricket Club 2024 Treasurer's Report

Kissing Point Cricket Club's financial position over the past 12 months remains strong, with a good start to the 2024-25 season.

We were approved for the Federal Government's Volunteers Grant last year and funds were assigned to conducting First Aid training for members of KPCC and other sport codes. We have been advised that we have been successful for the same grant this year and the Cricket Committee will be looking to use those funds to assist volunteers with their respective roles.

Bar and canteen trading during Friday night Cricket Blast program provided additional income for the club which assisted in keeping cost of membership low in comparison to other local cricket clubs. However, this did not prevent a small increase in fees to account of the expected increased cost of ground hire and Association fees.

We greatly appreciate the continued support from our key sponsors, Belle Property Pymble, ELMO, BP South Turramurra, Northshore Landscaping, and Kipling's Garage Bar. KPCC will be looking to resign existing and new sponsors for the next 3 years.

KPCC's new committee look forward to continuing the strong financial performance in 2024/2025. As we look ahead, we are excited about the prospect of planning for substantial capital works developments to improve the training and clubhouse facilities at our home ground of Auluba Oval, not only for cricket but for all sporting codes under KPSC.

Ivan Ang

KPCC Treasurer

Profit and Loss

Kissing Point Cricket Club

For the 12 months ended 30 April 2024

Account

Oct 2023 - Sept 2024

Trading Income

Bar sales	9922.02
Canteen/BBQ Proceeds	4,360.46
Donations received	277.00
Fundraising activities	3,105.00
Merchandise & uniforms	913.65
Other Income	2,999.27
Rebates	0.00
Registrations	56,790.19
Sponsorship and grants	13,954.55
Total Trading Income	89,322.14
Gross Profit	89,322.14

Operating Expenses

Advertising & Marketing	1,134.88
Allocated Club Expenses	3,430.00
Association registration fees	19,772.73
Bank Charges	0.00
Bank Charges - Merchant Fees or Paypal fees	239.47
Bar purchases	3,160.92
Canteen Miscellaneous	19.86
Canteen/BBQ Purchases	3,080.96
Cleaning	806.65
Coaching	0.00
Equipment	14,163.13
Function Costs	2,944.27
General Expenses	2,701.98
Gifts/honorarium	4,335.00
Ground Hire*	7,936.13
Internet and Xero fees	72.73
Merchandise	2,606.69
Merchandise (Club)	0.00
Pennants & Trophies	2,934.95
Repairs and Maintenance	200.00
Subscriptions	353.81
Training costs	4,500.00
Umpires/referees	1,865.91
Total Operating Expenses	76,260.07
Net Profit	13,062.07

*Additional expenses expected to be paid after date of publication of Annual Report









Kissing Point Football Club

2024 President's Report

It was a season of two halves in 2024. On the one hand we had more washed-out weekends than any season before. The wet weather impacted our ability to play and highlighted grounds issues across the association. On the other hand, we had one of our most successful years for team results at Kissing Point. Congratulations to all the teams.

We continued to grow our membership, we grew our sponsorship portfolio, we held our annual Trivia night for the first time since 2019. For me, on balance the year was very successful.

Our membership grew to 1262 players this year. Most of our growth was in the girl's competition with 41% increase to this group.

We are in a strong position financially through continued strong results in canteen, increased registrations, sponsorship and the return of the trivia night (See Treasurer Report).

Highlights:

- **MiniRoos JDL** had a greatly improved season with the NSFA changing the competition format. The format now allows for better support between teams, as well as a better atmosphere for players and families who can support more KPFC teams on game day.
- **Diamond league (DL) teams** have gone from strength to strength over the last few seasons. Excitingly this year our G16 knocked Lindfield out of the finals series and won their grand final. Additionally for the first time ever we saw one of the DL players take out our junior club golden boot. Congratulations Amelia.
- **Mixed Juniors** overall this cohort had its most successful season to date with many teams in the top 4 at the end of the regular season. The story of the season for the club, and this cohort, is the U16/D2 team taking out the treble. They were division Premiers, Grand Final winners and nabbed the Vice President's Shield at the association cup competition.
- **Men's** – The M35/D3, MAA/D8 and MAA/D3 took out the premiership and look forward to promotion in 2025. The M55 competition evolved again this year in collaboration with the NorWest association. This allowed for the forming of two divisions and a healthy balance of competition.
- **Men's PL** – for the first time since 2017 the PL team won the Stewart Close cup back off West Pymble. We look forward to holding onto this for a while now.
- **Women's** – This year there was a challenging change to the W30+ format. It resulted in W30 D1 & D2 with not as many teams as desired impacting the competition quality. Despite this 6 of our 7 Women's teams made it into the top 4 at the end of the regular season. WAA/D4 were Runner's Up in the regular season as well as Grand final winners. W30/D2 won both their regular season and grand finale.
- **OVERALL Top Results** we had 19 teams this year finish in the top 4 of the regular season. We won 7 premierships; 6 teams won their grand finals. Three of these teams won both the premiership and the grand finale. We won one knock out (Vice President) shield and the Stewart Close Cup.
- **Clubhouse Fridays** continue to be fantastic opportunity for our club to meet socially. Thank you to all our volunteers (particularly Tineke Millard and Amelia Crowden) who help make that such a great atmosphere, and a cornerstone of the community vibe that sets our club apart from others.
- **Presentation days/evenings** this year for our MiniRoos and Juniors presentation day was hosted with special guests from Football Australia and MiniRoos sponsor Milo attending. Additionally, we scheduled the final JDL games to take place at Auluba throughout the session. This made the atmosphere very football focused and festive for all. The kids got their trophies and a Milo! The evening events continue to be a great place for our seniors to celebrate the end of year together. Some might say we will need two events in future just to accommodate all our players!
- **Trivia Night** was re-introduced this year after a few years of hiatus due to covid. The night was a huge success both for revenue and joy! Thanks to Louise Monardo for doing a stella job with this event.
- **Awards:** Lee Rochester was awarded Friend of the Club for his services to the club, specifically around the development of girls football. Club Spirit went to G14 and MAA3. Coach of the year (Nick



Kissing Point Football Club

2024 President's Report

Marquez – W30) and Garrath Wilson (M35). Charlotte White (WAA) was Senior Golden Boot with 24 goals.

- **A new major sponsor** joined the club in 2024. Thanks to 'The Lucky Hotel' who came on board this year to support Women's football. With this support we were able to obtain female cut shirts, new kit bags and a VEO for the women. Thanks to Brad and Sophie for helping to execute on the plan with merch and equipment.

As this wraps up my first year of President, I want to say a big thanks to everyone; committee members, coordinators, coaches and managers who make running this club possible. Plus, big thanks to my family who provide support and ensure this can happen, as well as all also volunteering their time.

We are a 100% volunteer run organisation. We are always looking for new people to lend a hand, take up a role and be part of our future.

Please consider saying 'Yes' next time someone asks for your help.

Nicole Cole | President | Kissing Point Football Club



Kissing Point Football Club

2024 Treasurer's Report

The Football Club has reported a cash surplus of 82k for the 2024 year after reporting a 14k surplus the previous year. For the 2023 and 2024 years, these were calculated on a cash basis.

The increased surplus was due to a significant increase in registrations for the 2023/24 year, an increase in sponsorships and grants (albeit one of the grants was used for capital expenditure), the resumption of fundraising activities, and several invoices (for ground hire and coaching) not being received before 30 September 2024.

	<i>Cash basis</i> 2024 Actual	<i>Cash basis</i> 2023 Actual
Operating revenue		
Registrations	x503,621	418,292
Total Operating Revenue	503,621	418,292
Expenses		
Coaching and Training	-x121,922	-110,076
Equipment	-x37,228	-6,140
Trophies	-x8,836	-7,559
Overheads and General Expenses*	-x34,695	-27,570
Ground Hire	-x43,145	-58,619
Registration Fees	-x260,990	-228,740
Capital purchases	x-50,000	-3,692
Total Operating expenses	-556,816	-442,396
Gross Operating Margin	-53,195	-24,104
Other Income		
Other Income	x5,152	2,500
Canteen net	x19,724	27,063
Fundraising (net)	x6,517	681
Sponsorship & grants	x86,773	18,267
Rebates		455
Merchandise net	x17,226	-10,594
Total Other Income	135,392	38,372
Net Annual Result	82,197	14,268

Kevin Johnson | Treasurer Kissing Point Football Club









President's Report 2024

2024 has been another strong year for the Kissing Point Netball Club. Thanks to the efforts of many returning and some new committee members, we have been able to build on the values and goals that remain central to our club, welcoming players of all ages and abilities to play netball in a team with the purpose of feeling part of the wider club and community. Our aims were to continue growing our participation in both Winter and Spring netball competitions, build on our sense of community, and keep improving our communication to build that community.

1. Competitions

Winter Season

Winter season remains the focus of a great deal of our club's energy as this is the longest of the two playing seasons, and the one where we provide coaches for each of the junior teams. Our registration numbers have grown slightly from last year, even though the number of teams is the same. As always we have areas where we would like to build our numbers, especially in our 9s to 12s age group, where having three teams in each age group is better for grading than only two teams. We also worked hard this year to retain our players who are turning 17 or 18 and therefore can play Opens, as often moving into an Opens team is a transition that some players find difficult, therefore they stop playing. If we continue to ease this move then hopefully our Opens team numbers will also grow.

Team numbers breakdown: 32 teams in total, with 322 registered players.

Opens – 8, Cadets – 4, Inters – 5, 12s – 4, 11s – 3, 10s – 2, 9s – 2, NetSetGo – 4

We mixed up our pre-season clinics this year in hopes of getting a better vibe for our young players, and that was definitely successful. We also held fitness sessions for older players which were well attended and some players took up the option of training at Conditn (previously F45) who are a sponsor of KPNC.

One of our major pre-season areas of organisation was the new uniform. Jenny Jacobsen was instrumental in designing and developing the new uniforms and she has done a phenomenal job in going back and forth with Blackchrome to get all aspects of the uniform working for us. The variety of uniform options and the new designs looked great on the courts this season. This was a definite highlight of the competition this year.

It was also a successful season in terms of our teams playing finals, with 17 teams making the Finals series. 9 Teams made it through to the Grand Finals, and 4 of those won their Grand Final to be Premiers.

Congratulations to the following teams who won their Grand Finals:

- KP6 in B2
- KP7 in B3
- KP15 in Inters 3
- KP18 in 12A

Spring Season

Our participation in the Spring season competition continues to grow, with this year KP having a record 31 teams with 274 players. While this is initially challenging for our Registrar to organise, and it's a challenge to find umpires and equipment for all those teams, it's great to see these numbers growing especially in the Opens mixed comp where we have 8 teams and in the family competition which is running for the first time this year. We want to continue to develop our links with these teams as generally the Spring season has less involvement from the club as it's a more informal competition.

Representative Competitions

- KP players continue to represent Ku-ring-gai Netball Association at both junior and senior rep level, including our Metro League teams, junior and senior State Titles teams.
- Emily Moore continued her contract with the Queensland Firebirds in the Super Netball competition. A highlight (despite being a Swift's fan) was watching her shoot the winning Super Shot when the Firebirds played the Swifts at Ken Rosewell Arena.

2. Building Club and Community spirit

We recognise that once the Winter season starts, each team operates largely in isolation and so we wanted to have a number of opportunities for our community to come together. We held a number of successful events including:

- Pre-season clinics and fitness sessions
- Team photos
- Paint and Sip event for senior teams
- Swifts clinics for junior players
- Presentation Day

3. Communication

- Communicating effectively with everyone in our community is an ongoing challenge, and an area that we can continue to develop. We currently have a number of different formats that we use for this communication, and each has pros/ cons. I would love to see a communications team develop for next year to work together on these areas of communication.
 - i. Social media
 - ii. Website
 - iii. Newsletters
 - iv. Direct emails

4. Looking forward

We're classified by KNA as a large club, and that's based purely on the numbers of teams that we have playing. However, we're not in the realms of the three really large clubs in terms of junior numbers. We want to be looking to continue growing our team numbers, not just for the sake of growth, but because we see that when we grade teams, people have a happier experience when they're in a team of those with similar abilities, and it's much easier to split players on abilities when we have 3 teams rather than only 2 in an age group. I'd like us to continue to work on building our youngest players up and building our presence in the local school community so that we can try to aim for 3 teams in each of our junior age groups.

KNA would also like us to be more involved on the various KNA committees, and it is always great to have our club represented and working with KNA as it helps us to contribute to the direction of KNA.

I'd like to extend my thanks to all the volunteers who have helped our club to function this year, and especially extend my thanks to those who are stepping away from the committee at this time. We really appreciate the way you have contributed to the club! While there are always challenges along the way and areas we'd like to improve, we're fortunate that again, overall, 2024 has been another successful year for Kissing Point Netball.

Beth Stewart President 2024 Kissing Point Netball Club



Kissing Point Netball Club 2022 Treasurer's Report for the period 1 Oct 2023 to 30 Sept 2024

In this period total **net surplus** for Kissing Point Netball Club (KPNC) actualised at **\$7.6k** for the FY24 season with **total revenue** of **\$48.4k** and **total expenses** (on a cash basis) of **\$40.8k**. Against budget, the club had an **adverse variance** of **\$6.8k** primarily driven by sponsorship revenue not materialising.

FY24 was a year for consolidation with a focus on expanding player numbers whilst fostering tighter cost control. This was achieved whilst completing a full overhaul of the club uniform, creating profitable fundraising events and maintaining quality levels of equipment for the players.

There was an update in the sponsorship deal in FY24 with F45 folding, the club was renamed as Conidtn. This deal represents a potential uplift of \$10k per year of sponsorship income in future years.

The net deficit to budget is due to the following:

❖ **Revenue (broadly inline with budget - adverse variance of \$0.9k to budget)**

- The main driver relates to the sponsorship revenue not materialising for FY24, although as stated above remains a significant opportunity for the next season. The \$4k refers to grant income. This was favourable variance for fundraising events (incl canteen proceeds) for \$5.4k.

❖ **Operating expenses – (adverse variance of \$5.9k)**

Ground hire costs: -\$1.3k due to timing of KNA invoices.

Equipment costs – slightly higher than budget \$1.4k however saving year on year \$2.5k.

Other expenses includes merchandise costs of \$3.3k and subscriptions \$1.3k that were unbudgeted

Umpires/Referees – favourable variance t budget of \$3k for umpire costs

Overall, club expenses for FY24 were down 31% year on year (\$19k)

- ❖ **Retained Earnings** – The KPNC FY24 budget was designed to bring back the club into a net surplus position after investing significantly in the prior year. Closed retained earnings carried forward into next season is \$8.5k.

Kissing Point Netball Revenue and Expense Summary 2024 – 2023

The following table is presented on a cash basis:

	Budget 2024	Actual FY24	Var	Actual FY23
Revenue				
Registrations	29,000	29,857	857	28,247
Canteen proceeds	2,500	7,942	5,442	3,724
Sponsorship and grants	10,000	4,000	- 6,000	-
Umpire income	5,000	3,940	- 1,060	3,879
Other income	2,800	2,660	- 140	36
Total revenue	49,300	48,399	- 901	35,886
Operating expenses - Cash basis				
Registration expenses			-	689
Umpires/referees	16,500	13,553	2,947	16,441
Ground Hire	3,895	5,160	- 1,265	7,886
Training/Coaching	1,500	1,197	303	3,301
Equipment	1,000	2,357	- 1,357	5,364
Function costs	4,500	5,070	- 570	8,449
Allocated club expenses	3,000	2,840	160	2,970
Gifts/honorarium	2,000	2,734	- 734	2,857
Other expenses **	2,500	7,920	- 5,420	11,519
Total Operating expenses - cash basis	34,895	40,831	- 5,936	59,476
Net Surplus/(deficit) - cash basis	14,405	7,568	- 6,837	23,590
Numbers of seperately registered players		S23 =267 W24= 283 Total =550	S22 =216 W23= 289 Total =505	
Retained earnings reconciliation - Cash basis				
Opening retained earnings FY23		958		
Net deficit FY24 (Cash basis)		7,568		
Closing retained earnings FY24		8,526		









Kissing Point Softball Club

President's Report – 2024 Season

As we reflect on the 2024 season, it is with great pride and optimism that I present this report to you. This year has been one of growth, achievement, and deepened community spirit. From our continued success on the field to the development of our members and the strengthened sense of belonging within the club, we've made tremendous strides in creating a thriving environment for players, families, and volunteers alike.

Membership Growth

I am pleased to report a strong and steady increase in our membership, reaching a total of 197 members, an 11% growth over the previous year. This growth is not only a reflection of the work done by our recruitment team and our continued partnership with the North Shore District Softball Association (NSDSA) but also highlights the enduring appeal of our club. As we look to the future, it is vital that we continue to focus on maintaining and expanding this community, ensuring that Kissing Point remains an attractive place for players of all ages and abilities.

Membership Breakdown:

- Junior Teams: 7 teams (including two teams in Division 1, Division 2 Green, Division 2 White, Division 3, Division 4, and Teeball).
- Senior Teams: 9 teams (A Grade, A1 x2, B1 x2, B2 x2, B3, and C Grade).

This year, our club saw a diverse mix of participants: 76 junior players, 93 senior players, 28 non-playing officials, which included 9 boys in our junior teams. Additionally, 26 junior players were dual-registered, playing in both junior and senior teams. This strong representation across all levels highlights the depth of talent and broad appeal within our club.

Long-Term Commitment & Community Spirit

One of the key strengths of our club is the enduring loyalty of our members. We are proud to say that 21% of our members have been with the club for over five years, with 16% having stayed with us for more than 10 years. The strong sense of community that we have cultivated over the years is evident in the long-term commitment of our members, including several families and individuals who have been with us for 10+, 20+, and even 30+ years. Their passion and dedication are the lifeblood of Kissing Point, and we are deeply grateful for their continued support.



Kissing Point Softball Club

Team Development and On-Field Success

On the field, we've seen remarkable development across all teams, from our youngest juniors to our senior players striving for excellence at the highest levels. This year, 8 of our teams reached the finals, a fantastic achievement for our club. We were especially proud to see 3 teams emerge victorious in their respective grand finals, a testament to the hard work, teamwork, and dedication shown by players, coaches, and support staff.

Junior Development:

Our junior teams have continued to thrive, with many players stepping up into higher divisions and showing significant skill improvement. The future of Kissing Point Softball looks bright, and we are excited to see how our young athletes continue to grow and develop.

Senior Competitions:

Across the senior teams, we've demonstrated a competitive edge, with several teams making it to the finals. While the season's challenges have tested us, our commitment to development, teamwork, and continuous improvement has been evident at all levels.

Social Events & Club Spirit

Off the field, our social events have played a key role in strengthening the bonds between our members and celebrating the sense of community that defines Kissing Point. Highlights included our Team Announcement Night, which returned for the first time since pre-COVID, and our Junior Presentation at Gordon Mini Golf, as well as the Senior Trivia Night Presentation, which were great ways to cap off the season.

We also worked hard to lift the club's profile by maintaining active and engaging social media platforms. Our regular Facebook and Instagram posts, which highlighted games, events, and our members, helped to build excitement and connection throughout the season.

Representative Level Players

We are incredibly proud of our players who have represented the club at the highest levels of competition. Their dedication and achievements serve as an inspiration to the entire club.



Kissing Point Softball Club

Australian Representatives:

- Arwen Kavanagh (Junior Aussie Spirit at the U18 WBSC in Dallas)
- Ellen Roberts (Aussie Spirit in Dublin)

NSW Representatives:

- U14s: Michael Daamen, Lola Joffe, Maddison McSaveney, Rose Marchant, Emily Ross, Tyrese Saunders, Lyell Walker, Marsheal Walker (HC), Monica Pettitt (AC), Jodette Clark (Statistician)
- U16s: Charlotte Bedwell, Josie Bogle, Harper Fayle, Ella Fretton, Jessica Middleton, Addison O'Connor, Lauren Rolfe, Kaylee Russo
- U18s: Arwen Kavanagh, Amelia Manks
- U23s: Matilda Newman, Zoe Taylor, Avegail Newman (Manager)

We also had 32 members representing NSDSA across age groups and 7 officials serving in various capacities. Their contributions enhance the reputation of Kissing Point and further strengthen our club's presence within the wider softball community.

NSDSA Awards

We would like to acknowledge the following members for their outstanding achievements this year:

- Junior Encouragement Award: Natalie Pettitt
- Wally Fogerty Pitching Award: Charlotte Bedwell
- NSDSA Presidents Award: Marijke Walker

Fundraising and Volunteers

Our fundraising efforts were bolstered by BBQs at the grounds and an additional event at Belrose Bunnings. I would like to extend my sincere thanks to the many volunteers who dedicated their time and energy to these events – your support is invaluable.

We also greatly appreciate the commitment of our coaches, managers, and scorers, many of whom also dedicate time to coaching our representative teams. Special thanks to: Alex Clayden, Eliza King, Nicole Maitland, Monica Pettitt, Natalie Pettitt, Dione Taylor.

Financial Performance

It is with pleasure that I report on a positive financial outcome for the year ending 30th



Kissing Point Softball Club

September 2024. Our total retained earnings stand at \$31,077.28, which ensures that we have a solid foundation for the continued growth and development of the club.

Key financial highlights include:

- Increased merchandise and uniform sales due to a successful redesign and new supporter merchandise.
- Strong fundraising income, which helped enhance our financial stability.
- Proceeds from the 2023 and 2024 Presentation Events also contributed positively to our finances.

Challenges

While we have had much to celebrate this season, we have faced a few challenges.

- Weather Impact: Inclement weather, with 8 washout weeks, severely disrupted our season, affecting scheduled games and play opportunities for many teams.
- Dual Registration Issues: Our dual registration initiative did not meet expectations, with weather impacting the junior blues, leading to difficulties in fulfilling umpiring duties.
- Team Composition: The loss of 3 Red Sox players from the A-grade team presented challenges in team dynamics and player availability.
- Communication: Effective and timely communication remains a key area for improvement, especially in terms of team rosters and coordination with the Manager Coordinator.

Looking Ahead

As we prepare for the 2025 season, we are excited to build on this year's successes. We will continue to focus on player development, strengthening our teams, and further expanding our membership base. We are also committed to enhancing communication and engagement within our teams and the wider community.

Our volunteers remain the backbone of the club, and we will continue to show our appreciation for their hard work and dedication. As we look toward the future, I am confident that Kissing Point Softball Club will continue to grow, evolve, and thrive.

Let's carry the momentum forward, support each other, and achieve even greater success in the years ahead.

Avegail Newman
President, Kissing Point Softball Club

Kissing Point Softball Club 2024 Treasurer's Report

In summary for the financial year to 30 September 2024 for Kissing Point Softball Club:

- **Merchandise & Uniform Sales:** Higher income due to a uniform redesign and new supporter merchandise.
- **Fundraising Income:** Increased funds due to additional fundraising events this year, as well as proceeds deposited from 2023 & 2024 Presentations.

Financial Summary:

- **Total Retained Earnings as of 30 September 2024:** \$31,077.28

Account

Trading Income

Bar sales	552.73
Canteen/BBQ Proceeds	3,955.33
Fundraising activities	3,319.03
Merchandise & uniforms	8,061.16
Other Income	68.18
Registrations	12,080.16
Total Trading Income	28,036.59

Gross Profit	28,036.59
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Operating Expenses

Advertising & Marketing	98.13
Allocated Club Expenses	1,670.00
Association registration fees	1,136.36
Bank Charges - Merchant Fees or Paypal fees	10.45
Bar purchases	226.38
Canteen Miscellaneous	34.50
Canteen/BBQ Purchases	928.88
Cleaning	60.00
Courses/seminars	45.46
Equipment	1,396.94
Function Costs	2,242.39
Fundraising expenses	330.26
General Expenses	53.16
Gifts/honorarium	1,382.54
Ground Hire	1,558.34
Merchandise	4,708.55
Merchandise (Club)	520.00
Other registration fees	500.00
Pennants & Trophies	317.19
Subscriptions	709.30
Umpires/referees	355.00
Total Operating Expenses	18,283.83

Net Profit	9,752.76
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Office Bearers And Life Members

2024 KPSC Office Bearers

President • Peter Tate

Vice President • John Ferguson

Treasurer • Cathleen Skoda

Secretary • Adam Callender

Council Liaison Officer • Jeremy Tucker

Club Licensee • Peter Tate



Office Bearers And Life Members

KPSC Life Members

1968 Robert BLYTON* • Trevor MORGAN* • Rupert “Kitch” NOLAN*

1974 Clem WALSH*

1975 Barbara KIRK* • Bruce MARTIN • Rod Woods*

1976 Fred HUTCHINSON*

1977 William BEASLEY* • Colin MAY

1978 Colin PAULSON • Dot SADD

1984 Dr Les CSENDERITS • Marlene DARRAGH • Peter DODD

1986 Andrew TOPP • Kaye TOPP

1987 John ORLOVICH* • Pam ORLOVICH

1989 Jim HIGGINS

1990 Dianne BROWN

1992 Miriam KLUGER

1994 Greg FURZE*

1995 Bruce WILLIAMS

1999 Charles STEWART* • Marty VAN RHOON

2002 Colin JARVIS • Jan JARVIS

2003 Richard KENDRICK • Michael SAINSBURY

2004 David MUDGE

2006 Jill RITTER • Heather McCANN-PRICE

2007 John POLLOCK • Andrew WHEATLEY

2008 Megan SOUTH

2009 Julie COMMINS

2012 Hugh SOUTHWOOD* • Jen SOUTHWOOD

2014 Greg NICOL • Richard “Dick” BUCKLE

2017 Scott PAULSON

2019 Tim Bridge • John LINGBERG

2021 Allan REYNOLDS

Club Patrons

Mayor of Ku-ring-gai

State Member for Wahroonga

Federal Member for Bradfield



A community club for good sports

See you at the game!

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